

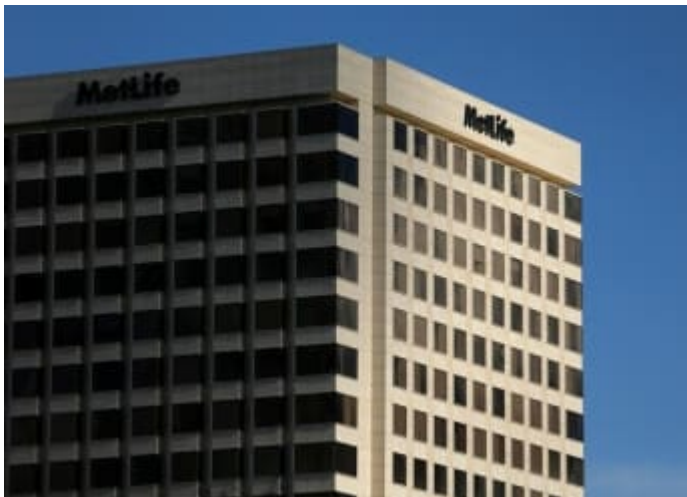
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+30 6977 66 7600 - Website

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Issue 14, November 2018



MetLife earns top spot in industry as Best Adoption-Friendly Workplace

MetLife announced it has ranked 42 on the Dave Thomas Foundation for Adoption's 2018 Best Adoption-Friendly Workplaces List. This is the eleventh year in a row that MetLife has been recognized and the fourth consecutive year ranked #1 in the Insurance Industry.

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How insurers can make digital transformation a success

Insurance executives have three priorities: driving profitability, increasing customer engagement and dealing with the digital disruption affecting their business model.

[See more...](#)



MDRT: The value of relaxing when speaking with clients

Every advisor, whether early in their careers or just having one of those days, might arrive to a client meeting and feel especially chatty. They might pose questions and then keep talking, not giving clients a chance to respond.

[See more...](#)

Most Australians are loyal to their general insurer, study finds

New research has revealed that most general-insurance policies were still renewed automatically, with only one in five policies subjected to review at renewal time.

[See more...](#)



Kyriakos Chatzistefanou
Life Insurance Advisor at MetLife

+30 6977 66 7600 (m)
+30 2310 493000 (w)



- Website
- Twitter
- LinkedIn
- Blog

Cosmos Offices, 5 Ag. Georgiou Str., Thessaloniki, Pilea 57010, Greece

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Μέλος του Ελληνικού Κύκλου Επιτυχημένων Ασφαλιστών | Diploma in Management Studies from Kingston University & Chartered Management Institute | 2013-14 & 2016-18 MDRT Country Chair Greece