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### MetLife BoD names Michel A. Khalaf to succeed Steven A. Kandarian as President & CEO

The board of directors of MetLife announced that Michel A. Khalaf, president, U.S. Business and EMEA, will become MetLife's president and chief executive officer on May 1, 2019. Khalaf also has been appointed to the MetLife board effective May 1.

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## Insurance sector steadily embracing remote work

The insurance industry may have a reputation for beingly staunchly corporate and traditional but new research suggests otherwise after the sector was found to be rapidly embracing remote work.

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According to financial-services veteran Max Bolka, "Your income can only grow to the extent that you do."

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# Three marketing automation benefits for cross-selling insurance policies

Marketing automation has become a game changer for the insurance industry, as it helps insurers shine the brightest in a crowded landscape.

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