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Cosmos Offices

Dear readers,

We continue the publication of "Harvest Collection" on a new platform even more renewed, a few months after our abstention.

Please for your comments of the new environment of "Harvest Collection", please send to e-mail: info@chatzistefanou.gr.

All comments will be taken into consideration because our main concern is to be by your side as you love, always collecting important information for your reading.

Dear readers,

It was a great honor to attend for the fifth time at the Annual Meeting of MDRT (the world's only life agents' organization based in Chicago) and be selected among 600 speakers worldwide, In the 26 that would frame one of the speeches at the Main Platform of the conference in front of 11000 life agents from around the world.

The subject was "Philotimo". This magic word is not translated and

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is not copied and that only we Greeks know well the breadth of the term and the importance. Really excited and proud , "Philotimo" touched the hearts of all.
I hope you enjoy it too.

Video: https://youtu.be/_aH6w3Szp1w

Philotimo



There's a magical word that is the secret and at the same time the power of the Greek people. It cannot be translated nor does it appear in international dictionaries, but Kyriakos Chatzistefanou,

of Greece, sheds some light on it in this session and how this word is similar in concept to MDRT's Whole Person.

[more.....](#)

Why Women Don't Purchase Enough Life Insurance...And Why They Need More



According to a new study by online life insurance agency Haven Life , there is a major gender gap when it comes to life insurance and women. The survey shows that while women and men equally believe that their death would have a “substantial” impact on their family, women are not purchasing life insurance as frequently as men, nor purchasing as much. In fact, 67% of women surveyed said they had life insurance, compared to 79% of men.

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Lloyd’s of London announces new chief risk officer



Things are now official for David Sansom, who has been named chief risk officer at Lloyd’s of London after serving as interim CRO from October 2018.

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The simple power of a smile



Your smile is a compelling signal that says you are friendly and approachable. It says “you can talk to me if you wish to.”

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