

"Harvest Collection" - Issue 27, April 2020

4 things to know about life insurance during a global health crisis



In a global health crisis, life insurance can be confusing. Will it still cover you if anything happens? And, is it too late to sign up? You're not the only one with life insurance on the brain.

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Are deaths due to coronavirus covered by life insurance policies?

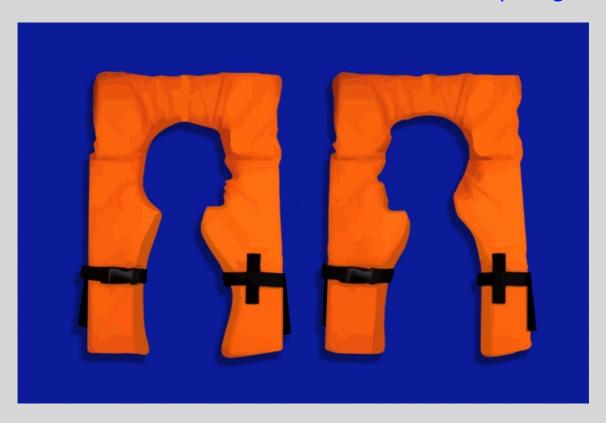
It is reasonable to assume that a global health crisis like the coronavirus would have some



impact on your life insurance policy acceptance and premiums, if you are currently in the application process stage.

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How to Pick the Best Life Insurance Plan for Every Budget



Few if any types of insurance are less talked about yet so critical than life insurance. Its significance is right there in the name: If the unfortunate fate we don't like to talk about suddenly and unexpectedly befalls you, life insurance is there to ease the process for all those around you after your passing.

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Three Ways The Life Insurance Industry Can Better Serve
Customers This Decade



The life insurance ecosystem was very different when I first launched my agency nearly five years ago.

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Building a better videoconference



Having participated in too many videoconferences to count, I can state emphatically that "great" and "videoconference meeting" do not belong in the same sentence, unless that sentence reads "There's a videoconference meeting later today.

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